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marketing to teenagers: the influence of color, ethnicity ... - international journal of business and social science vol. 3 no. 22 [special issue - november 2012] 10 **marketing to teenagers: the influence of color, ethnicity and gender *skimming or penetration? strategic dynamic pricing for new ...*** - spann, fischer, and tellis: strategic dynamic pricing for new products 236 marketing science 34(2), pp. 235-249, ©2015 informs nagle et al. 2011, p. 125) and a penetration strategy for price-sensitive markets where new products usu-

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